

## FARM BUSINESS SURVEY

Pig Production in England



### Farm Business Survey 2022/23

#### **Pig Production in England**

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#### 1.0 Overview of the Pig Industry

Sources used as part of this commentary on the pig industry are not from the Farm Business Survey but have been included to give the reader an overview of the wider industry for the period covered.

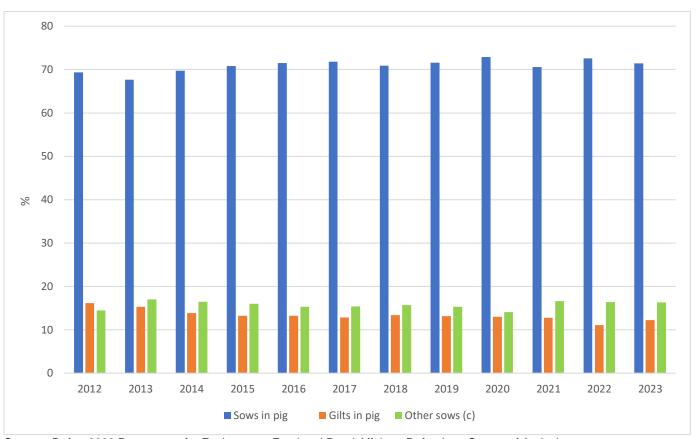
- Total pig numbers have decreased 0.79% between 2012 and 2023 with 3,633,000 pigs in 2023.
- Total number of pigs in England in 2023 decreased by 11.6% when compared to 2022 dropping below 4 million animals the first time it has done so since 2017.
- Clean pig slaughtering in England and Wales decreased from 11,264 thousand head in 2021 to 11,117 thousand head in 2022.
- Although UK sow and boar carcase weights have been generally reducing over the last decade clean pig carcase weights have gradually increased to 89.99Kg in 2022.
- GB Deadweight SPP pig prices started 3.34p lower at the beginning of 2022 than the previous year. Prices climbed gradually throughout 2022 into 2023 with a high in August 2023 of 225.31p/kg/dw. Prices were on the decrease at the time of writing for the rest of 2023.

Table 1.1 Breeding Pigs on Agricultural Holdings in England 1st June ('000)

|                                   | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  | % change<br>2023/2022 |
|-----------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----------------------|
| Total pigs                        | 3,662 | 4,066 | 3,954 | 3,826 | 3,911 | 3,969 | 4,038 | 4,060 | 4,021 | 4,238 | 4,109 | 3,633 | -11.6%                |
| Total<br>breeding<br>pigs         | 437   | 434   | 411   | 413   | 417   | 416   | 408   | 410   | 405   | 403   | 329   | 329   | 0.1%                  |
| Female<br>breeding<br>herd        | 351   | 346   | 329   | 328   | 334   | 334   | 327   | 327   | 319   | 313   | 261   | 257   | -1.5%                 |
| Sows in pig                       | 244   | 234   | 230   | 232   | 239   | 240   | 232   | 234   | 232   | 221   | 189   | 184   | -3.0%                 |
| Gilts in pig                      | 57    | 53    | 46    | 43    | 44    | 43    | 44    | 43    | 41    | 40    | 29    | 31    | 8.9%                  |
| Other sows                        | 51    | 59    | 54    | 52    | 51    | 51    | 51    | 50    | 45    | 52    | 43    | 42    | -1.5%                 |
| Other<br>breeding<br>pigs         | 85    | 88    | 82    | 85    | 82    | 82    | 82    | 83    | 86    | 90    | 68    | 72    | 6.3%                  |
| Boars for<br>service              | 14    | 13    | 12    | 13    | 13    | 11    | 11    | 10    | 9     | 10    | 9     | 8     | -6.9%                 |
| Gilts not yet in pig              | 72    | 75    | 70    | 72    | 69    | 71    | 71    | 73    | 76    | 79    | 59    | 64    | 8.3%                  |
| Fattening<br>pigs<br>(liveweight) | 3,225 | 3,632 | 3,542 | 3,413 | 3,494 | 3,553 | 3,630 | 3,650 | 3,616 | 3,835 | 3,781 | 3,304 | -12.6%                |

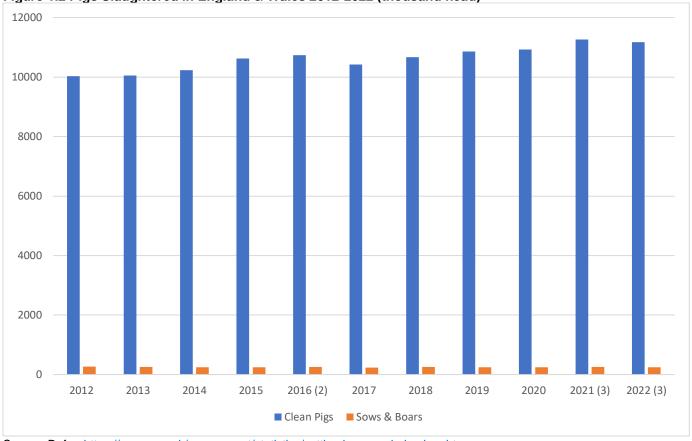
Source: Defra, 2023 Department for Environment Food and Rural Affairs – Defra June Survey of Agriculture (c) Either being suckled or dry sows being kept for further breeding.

Figure 1.1 Breakdown of the English female pig breeding herd 1st June 2012-2023



Source: Defra, 2023 Department for Environment Food and Rural Affairs - Defra June Survey of Agriculture

Figure 1.2 Pigs Slaughtered in England & Wales 2012-2022 (thousand head)

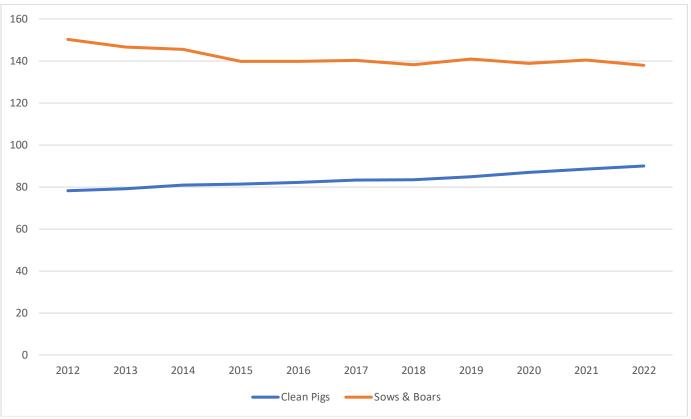


Source: Defra, https://www.gov.uk/government/statistics/cattle-sheep-and-pig-slaughter

2. Data up to and including January 2016 is based on statistical months; Data from February 2016 is based on calendar months

3. From April 2023, data from January 2021 - March 2023 have been revised using updated Food Standards Agency administrative data for the livestock slaughter numbers for England and Wales.

Figure 1.3 UK Average Carcase Weights 2012-2023 Kg



Source: Defra, https://www.gov.uk/government/statistics/cattle-sheep-and-pig-slaughter

Figure 1.4 UK Deadweight Average Pig Price (SPP) 2012-2023

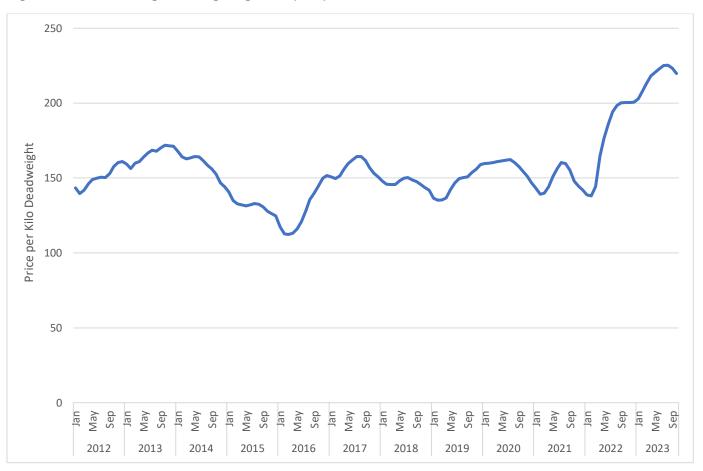
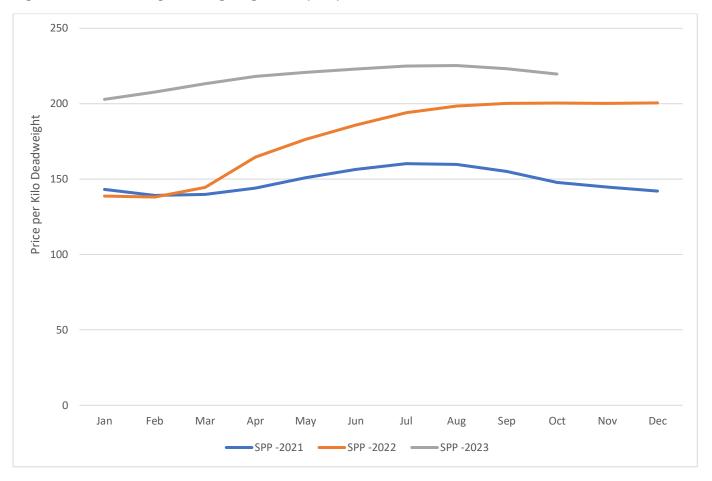


Figure 1.5 UK Deadweight Average Pig Prices (SPP) 2021-2023



Source: AHDB, http://pork.ahdb.org.uk/prices-stats/prices/pig-prices-uk-spec/

Footnotes: SPP (Standard Pig Price) is the average price for GB standard pigs, those that have not received a premium for the production system, feed regime or breed.

#### 2.0 Financial Performance of Specialist Pig Farms

The data in this report has been extracted from the 2022/23 Farm Business Survey (FBS). This presents data for all farm types on both a national and Government Office region (GOR) basis. The basis for the classification of farms in the FBS is described in Appendix A.

In the 2022/23 FBS there were 40 farm businesses that were classified as Specialist Pig farms. This is 17 fewer than the previous year when there were 57 recorded pig farms. Farms are classified according to Standard Outputs (SO). Please see the explanatory document at https://www.gov.uk/government/collections/farm-business-survey for further details on Standard Outputs.

To be classified as a Specialist Pig farm at least two-thirds of the total SO from the enterprises on the farm must have been generated by pigs.

All the results presented in this report are based on weighted data to produce population estimates for England.

#### 2.1 Classification of farms

The 40 Specialist Pig farms subdivided into three EU Particular Farm Types (PFT) as follows:

| EU PFT | No of | Description                          |
|--------|-------|--------------------------------------|
|        | farms |                                      |
| 5110 & | 15    | Specialist pig rearing and fattening |
| 5120   |       |                                      |
| 5130   | 25    | Pigs rearing and fattening combined  |

Due to the small sample numbers for type 5110, types 5110 and 5130 have been combined. Thus this group refers to farms predominantly with sows selling either weaners or fat pigs and type 5120 are predominantly farms without sows but selling fat pigs, many on a contract basis.

#### 2.2 Financial Results

Across all Specialist pig farms, average farm business income amounted to £67,871 (Table 2.1) which was 477% higher than the previous year.

Total output was 33% more than the previous financial year, averaging £872,180 per farm. Variable costs increased by 26% on the previous year, and fixed costs increased by 26%.

Table 2.2 shows the range of FBI for Specialist Pig Farms. The table demonstrates the range of farm business incomes seen in the sector with the top 25% achieving an average FBI of £216,752 whilst the bottom 25% have a negative income of -£68,158.

Table 2.3 shows the range of MII for Specialist Pig farms, with the top 25% achieving £157,890 and the bottom making a loss of -£128,640.

An analysis of the results split between businesses classed as 'predominantly sows' and those classed as 'predominantly growing and fattening pigs' is presented in Table 2.4. The overall gross margin for 'predominately sows' is higher, however these businesses have much higher total fixed costs, therefore the FBI per farm is smaller than the 'predominantly growing and fattening pigs' group.

In order to examine the influence of size on financial performance the results have been analysed in terms of SO. Table 2.5 shows the results and indicates the range of SO for each size category. The results don't show much difference in FBI between the smallest group (0-500) and the middle group (500-1000), £52,602 and £45,861 respectively, given that the middle group has a pig output over £132,000 above than the lower group.

In Table 2.6, the farms have been grouped by performance ratio, this is a measure of farm business output in comparison to farm business costs, including unpaid labour. The farms are then grouped into quartiles, high, medium (2 quartiles) and low. Interestingly, the low performing group have a much higher pig output than the other 2 groups. The high performance ratio group in fact had the lowest total output but the greatest output from non-pig sources.

Table 2.1 Specialist Pig Farms – Financial Results

|                           |                   | 2021/22 | 2022/23 |          |
|---------------------------|-------------------|---------|---------|----------|
| Number of farms           |                   | 57      | 40      | % Change |
| Output                    |                   |         |         |          |
| <b>Output</b><br>Pigs     |                   | 477,626 | 581,031 | 22       |
| Other livestock           |                   | 11,555  | 24,324  | 111      |
| Crops                     |                   | 80,565  | 117,287 | 46       |
| Miscellaneous             |                   | 86,283  | 149,539 | 73       |
| Total output              |                   | 656,029 | 872,180 | 33       |
| i otai oatpat             |                   | 000,023 | 072,100 | 00       |
| Variable costs            |                   |         |         |          |
| Feed                      |                   | 316,304 | 405,786 | 28       |
| Vet and medicines         |                   | 13,026  | 14,645  | 12       |
| Other livestock costs     |                   | 45,617  | 47,586  | 4        |
| Crop costs                |                   | 25,184  | 37,968  | 51       |
| Crop costs                |                   | 23,104  | 37,300  | 31       |
| Total variable costs      |                   | 400,132 | 505,985 | 26       |
|                           |                   |         |         |          |
| Farm gross margin         |                   | 274,776 | 366,195 | 33       |
|                           |                   |         |         |          |
| Fixed costs               |                   |         |         |          |
| Labour                    | - Paid            | 61,230  | 63,092  | 3        |
|                           | - Unpaid          | 34,540  | 45,924  | 33       |
| Machinery                 | - Contract        | 18,220  | 21,601  | 19       |
| ·                         | - Depreciation    | 23,563  | 27,677  | 17       |
|                           | - Repairs         | 17,749  | 20,345  | 15       |
|                           | - Fuel and oil    | 13,773  | 19,836  | 44       |
| Occupiers repairs         |                   | 18,330  | 25,631  | 40       |
| Rent and rates            |                   | 46,714  | 58,021  | 24       |
| Other farm costs (include | ding bad debts)   | 40,656  | 63,989  | 57       |
| ,                         | ,                 |         |         |          |
| Total fixed costs         |                   | 275,003 | 346,117 | 26       |
|                           |                   |         |         |          |
| Management and inve       | estment income    | -18,878 | 20,078  | 206      |
|                           |                   |         |         |          |
| Less management cha       | rges              | 227     | 232     | 2        |
| Plus farmer and spouse    |                   | 26,399  | 34,062  | 29       |
| ·                         |                   |         |         |          |
| Net farm income           |                   | 7,293   | 53,908  | 639      |
|                           |                   |         |         |          |
| Less net interest payme   | ents              | 12,557  | 15,828  | 26       |
| Less building depreciat   | ion and insurance | 23,275  | 31,825  | 37       |
| Less directors remuner    | ation             | 6,529   | 1,008   | -85      |
| Plus rental value and in  | nputed rent       | 38,693  | 50,762  | 31       |
| Plus imputed labour       |                   | 8,142   | 11,862  | 46       |
| •                         |                   |         |         |          |
| Farm business incom       | е                 | 11,767  | 67,871  | 477      |

Table 2.2 Specialist Pig Farms 2022/23 – Grouped by FBI per Farm

|                                |                | Top 25% | Middle 50% | Bottom 25% |
|--------------------------------|----------------|---------|------------|------------|
| Number of farms                |                | 13*     | 20         | 7*         |
| Output                         |                |         |            |            |
| Pigs                           |                | 663355  | 515157     | 629088     |
| Other livestock                |                | 23748   | 24120      | 25233      |
| Crops                          |                | 312366  | 55255      | 54771      |
| Miscellaneous                  |                | 403960  | 49321      | 104227     |
| Total output                   |                | 1403430 | 643853     | 813319     |
| Variable costs                 |                |         |            |            |
| Feed                           |                | 463807  | 321433     | 510776     |
| Vet and medicines              |                | 15782   | 14097      | 14632      |
|                                |                |         |            |            |
| Other livestock costs          |                | 61280   | 35225      | 58211      |
| Crop costs                     |                | 88087   | 22960      | 20165      |
| Total variable costs           |                | 628956  | 393715     | 603784     |
| Farm gross margin              |                | 774474  | 250138     | 209535     |
| Fixed costs                    |                |         |            |            |
| Labour                         | - Paid         | 115587  | 33385      | 70676      |
|                                | - Unpaid       | 47470   | 42091      | 51695      |
| Machinery                      | - Contract     | 57267   | 10661      | 9417       |
| ,                              | - Depreciation | 51601   | 22034      | 16326      |
|                                | - Repairs      | 38715   | 11286      | 20490      |
|                                | - Fuel and oil | 39153   | 12973      | 14999      |
| Occupiers repairs              |                | 62077   | 9470       | 22526      |
| Rent and rates                 |                | 108259  | 38914      | 47796      |
| Other farm costs (including ba | d debts)       | 98848   | 40335      | 76390      |
| Total fixed costs              |                | 618978  | 221148     | 330316     |
| Management and investment      | income         | 155496  | 28990      | -120780    |
| Less management charges        |                | 509     | 221        | 0          |
| Plus farmer and spouse labour  |                | 35660   | 30009      | 40198      |
| Net farm income                |                | 190648  | 58778      | -80582     |
| Less net interest payments     |                | 24537   | 13548      | 12117      |
| Less building depreciation and | insurance      | 39929   | 27652      | 32220      |
| Less directors remuneration    |                | 4171    | 0          | 0          |
| Plus rental value and imputed  | rent           | 82931   | 37966      | 45264      |
| Plus imputed labour            |                | 11810   | 12082      | 11497      |
| Farm business income           |                | 216753  | 67626      | -68159     |

<sup>\*</sup>A part of this table was derived from data with less than 15 observations in the sample which could reduce the robustness of the results

**Note:** The farms are ranked in descending order according to performance and allocated to quartiles with the top quartile (25percent) representing the top band (Premium Group). Note that the farm weights are used to allocate farms to quartiles so the number of farms in a quartile will not necessarily be equivalent to a quarter of the sample.

Table 2.3 Specialist Pig Farms 2022/23 – Grouped by MII per Farm

|                   |                          | Top 25% | Middle 50% | Bottom 25% |
|-------------------|--------------------------|---------|------------|------------|
| Number of farm    | S                        | 15      | 19         | 6*         |
| Output            |                          |         |            |            |
| Pigs              |                          | 832328  | 409116     | 667021     |
| Other livestock   |                          | 30339   | 19825      | 27162      |
| Crops             |                          | 290655  | 56551      | 58958      |
| Miscellaneous     |                          | 400619  | 39128      | 110709     |
| Total output      |                          | 1553941 | 524620     | 863851     |
| Variable costs    |                          |         |            |            |
| Feed              |                          | 556085  | 257417     | 549822     |
| Vet and medicin   | ies                      | 21403   | 10616      | 15750      |
| Other livestock   | costs                    | 73737   | 26682      | 62661      |
| Crop costs        |                          | 86844   | 20756      | 21707      |
| Total variable co | osts                     | 738069  | 315472     | 649940     |
| Farm gross mar    | gin                      | 815873  | 209148     | 213912     |
| Fixed costs       |                          |         |            |            |
| Labour            | - Paid                   | 131399  | 21535      | 75951      |
|                   | - Unpaid                 | 40025   | 45752      | 52460      |
| Machinery         | - Contract               | 58608   | 8238       | 9960       |
|                   | - Depreciation           | 52855   | 20339      | 16192      |
|                   | - Repairs                | 40197   | 9995       | 20567      |
|                   | - Fuel and oil           | 38384   | 12858      | 14574      |
| Occupiers repair  | rs                       | 62814   | 7175       | 24161      |
| Rent and rates    |                          | 117816  | 31751      | 48724      |
| Other farm costs  | s (including bad debts)  | 115884  | 29364      | 79965      |
| Total fixed costs | 5                        | 657983  | 187008     | 342552     |
| Management ar     | nd investment income     | 157890  | 22140      | -128640    |
| Less manageme     | nt charges               | 903     | 0          | 0          |
| Plus farmer and   | spouse labour            | 35598   | 30308      | 40084      |
| Net farm incom    | e                        | 192584  | 52448      | -88556     |
| Less net interest | t payments               | 38192   | 6467       | 11404      |
| Less building de  | preciation and insurance | 51550   | 21399      | 32336      |
| Less directors re | muneration               | 3925    | 0          | 0          |
| Plus rental value | e and imputed rent       | 93617   | 30767      | 46471      |
| Plus imputed lab  | -                        | 4427    | 15445      | 12376      |
| Farm business in  | ncome                    | 196961  | 70792      | -73449     |

**Note:** The farms are ranked in descending order according to performance and allocated to quartiles with the top quartile (25percent) representing the top band (Premium Group). Note that the farm weights are used to allocate farms to quartiles so the number of farms in a quartile will not necessarily be equivalent to a quarter of the sample.

<sup>\*</sup>A part of this table was derived from data with less than 15 observations in the sample which could reduce the robustness of the results

Table 2.4 Financial Data for Specialist Pig Farms 2022/23 – Grouped by Type

|                  |                            | Predominantly sows | Predominantly growing/fattening pigs |
|------------------|----------------------------|--------------------|--------------------------------------|
| Number of farm   | ns                         | 15                 | 25                                   |
| Output           |                            |                    |                                      |
| Pigs             |                            | 855268             | 323767                               |
| Other livestock  |                            | 22086              | 26422                                |
| Crops            |                            | 139348             | 96591                                |
| Miscellaneous    |                            | 200142             | 102068                               |
| Total output     |                            | 1216845            | 548848                               |
|                  |                            |                    |                                      |
| Variable costs   |                            |                    |                                      |
| Feed             |                            | 624289             | 200806                               |
| Vet and medicir  | nes                        | 23497              | 6341                                 |
| Other livestock  | costs                      | 70304              | 26274                                |
| Crop costs       |                            | 46861              | 29626                                |
| Total variable o | osts                       | 764951             | 263048                               |
| Farm gross mar   | gin                        | 451894             | 285800                               |
|                  |                            |                    |                                      |
| Fixed costs      |                            |                    |                                      |
| Labour           | - Paid                     | 91800              | 36161                                |
|                  | - Unpaid                   | 45375              | 46440                                |
| Machinery        | - Contract                 | 28995              | 14664                                |
|                  | - Depreciation             | 28163              | 27221                                |
|                  | - Repairs                  | 26906              | 14190                                |
|                  | - Fuel and oil             | 20588              | 19131                                |
| Occupiers repai  | rs                         | 35609              | 16271                                |
| Rent and rates   |                            | 72367              | 44564                                |
| Other farm cost  | s (including bad debts)    | 87833              | 41621                                |
| Total fixed cost | s                          | 437636             | 260262                               |
| Management a     | nd investment income       | 14258              | 255538                               |
|                  |                            |                    |                                      |
| Less manageme    | ent charges                | 479                | 0                                    |
| Plus farmer and  | spouse labour              | 37272              | 31051                                |
| Net farm incom   | ne                         | 51051              | 56589                                |
| Loce not interes | t navments                 | 17046              | 1,469,4                              |
| Less net interes |                            | 43192              | 14684<br>21162                       |
| Less building de | preciation and insurance   |                    | 1954                                 |
|                  |                            | 0                  |                                      |
| Plus imputed la  | e and imputed rent<br>bour | 64099<br>8103      | 38249<br>15389                       |
|                  |                            |                    |                                      |
| Farm business i  | income                     | 63014              | 72427                                |

Table 2.5 Financial Data for Specialist Pig Farms 2022/23 – Grouped by Standard Output per Farm

| ,000's SO   |  | 1000+  | 500-1000  | 0-500  |
|---|--|--|---|--|
| Number of farms   |  | 11*  | 20  | 9*   |
| Output Pigs Other livestock Crops Miscellaneous Total output  |  | 1433381<br>22632<br>271982<br>369464<br><b>2097459</b> | 415976<br>33543<br>88933<br>105798<br><b>644250</b> | 338131<br>14429<br>71333<br>88211<br><b>512104</b> |
| Variable costs Feed Vet and medicines Other livestock costs Crop costs  Total variable costs  |  | 1032158<br>33310<br>111407<br>82041<br><b>1258916</b>  | 288783<br>11115<br>36394<br>28902<br><b>365193</b>  | 222276<br>9229<br>28036<br>26030<br><b>285571</b>  |
| Farm gross margin   |  |  |   |  |
| Fixed costs<br>Labour   | - Paid<br>- Unpaid   | 158676<br>44127  | 48119<br>46161                                      | 31727<br>46566                                     |
| Machinery   | <ul><li>Contract</li><li>Depreciation</li><li>Repairs</li><li>Fuel and oil</li></ul> | 62341<br>43847<br>44443<br>40329                       | 17849<br>25810<br>17119                             | 5163<br>21594<br>11795<br>13056                    |
| Occupiers repairs Rent and rates Other farm costs (including bad debts)   | - ruei anu on  | 40329<br>68987<br>136578<br>123871                     | 16674<br>16386<br>44423<br>50981                    | 14267<br>33751<br>48572                            |
| Total fixed costs   |  | 723198   | 283839  | 226491   |
| Management and investment income  |  | 115345   | -4465   | 42   |
| Less management charges Plus farmer and spouse labour   |  | 493<br>36158   | 317<br>32435  | 0<br>34890   |
| Net farm income   |  | 151010   | 27653   | 34932  |
| Less net interest payments Less building depreciation and insuranc Less directors remuneration Plus rental value and imputed rent Plus imputed labour | e  | 42836<br>73349<br>2119<br>107350<br>7969               | 13973<br>20962<br>1386<br>40803<br>13726            | 4191<br>23284<br>0<br>33469<br>11676               |
| Farm business income  |  | 148023   | 45861   | 52601  |

<sup>\*</sup>A part of this table was derived from data with less than 15 observations in the sample which could reduce the robustness of the results

Table 2.6 Financial Data for Specialist Pig Farms 2022/23- Grouped by Performance Ratio

|                    |                         | High   | Medium  | Low    |
|--------------------|-------------------------|--------|---------|--------|
| Number of farms    |                         | 16     | 17      | 7*     |
|                    |                         |        |         |        |
| Output             |                         |        |         |        |
| Pigs               |                         | 131478 | 912106  | 304150 |
| Other livestock    |                         | 26384  | 21792   | 27809  |
| Crops              |                         | 179435 | 130841  | 25916  |
| Miscellaneous      |                         | 179181 | 190835  | 29835  |
| Total output       |                         | 516477 | 1255573 | 387710 |
| Variable costs     |                         |        |         |        |
| Feed               |                         | 24722  | 652611  | 247064 |
|                    |                         | 21722  |         | 247961 |
| Vet and medicine   |                         | 2077   | 23966   | 6764   |
| Other livestock co | DSTS                    | 14053  | 71276   | 29129  |
| Crop costs         |                         | 50830  | 44533   | 10841  |
| Total variable co  | osts                    | 88682  | 792386  | 294695 |
| Farm gross mar     | ain                     | 427796 | 763187  | 93015  |
|                    | <b>3</b>                |        |         |        |
| Fixed costs        |                         |        |         |        |
| Labour             | - Paid                  | 40514  | 90746   | 25089  |
|                    | - Unpaid                | 38560  | 47545   | 49699  |
| Machinery          | - Contract              | 20834  | 29495   | 5109   |
|                    | - Depreciation          | 39831  | 29750   | 11070  |
|                    | - Repairs               | 17462  | 25589   | 11747  |
|                    | - Fuel and oil          | 26510  | 21250   | 10117  |
| Occupiers repairs  | 3                       | 20339  | 34829   | 10788  |
| Rent and rates     |                         | 58986  | 72303   | 25850  |
| Other farm costs   | (including bad debts)   | 46714  | 86511   | 31931  |
| Total fixed costs  | <b>S</b>                | 309750 | 438019  | 181401 |
|                    |                         |        |         |        |
| Management and     | d investment income     | 118045 | 25168   | -88386 |
| Less managemer     | nt charges              | 459    | 235     | 0      |
| Plus farmer and s  |                         | 27656  | 36694   | 34676  |
| Net farm income    | •                       | 145242 | 61627   | -53710 |
|                    |                         | 47000  | 40505   | 7001   |
| Less net interest  |                         | 17923  | 18505   | 7894   |
|                    | reciation and insurance | 21198  | 45389   | 12740  |
| Less directors rer |                         | 4241   | 0       | 0      |
| Plus rental value  | •                       | 47626  | 64869   | 23045  |
| Plus imputed labo  | our                     | 10905  | 10851   | 15023  |
| Farm business i    | ncome                   | 160411 | 73453   | -36277 |

**Note:** The farms are ranked in descending order according to performance and allocated to quartiles with the top quartile (25percent) representing the top band (Premium Group). Note that the farm weights are used to allocate farms to quartiles so the number of farms in a quartile will not necessarily be equivalent to a quarter of the sample.

<sup>\*</sup>A part of this table was derived from data with less than 15 observations in the sample which could reduce the robustness of the results

#### 3.0 Margins for Pig Enterprises

The data in the following section utilises the net margins gathered from the 40 specialist pig farms as included in chapter 2. More data is available for other farm types who keep pigs but not as their sole interest, however, only those farms specialising in pigs have been included due to the nature of the way the data is collected. Variable costs are allocated to different farm enterprise by estimation; however, some of the fixed costs are allocated econometrically, according to the set coefficients that are estimated. Data on the validity of these coefficients is being accumulated with a view to improving them over time. For specialist pig farms, the net margins for the pig enterprise should be reasonably accurate. This is because these farms have few or no other enterprises and therefore most fixed costs are rightly attributable to the pig enterprise. Therefore Section 3 shows costs attributable to pigs alone rather than other parts of the business.

#### 3.1 Classification of farms

Net and gross margins were completed for 40 Specialist Pig farms. These were classified as follows:

| -      | Гуре       | No of farms | Definition                            |
|--------|------------|-------------|---------------------------------------|
|        | 65,68      | 0           | Breeders selling weaned pigs          |
| 6      | 66,69      | 13          | Breeders selling fat pigs (finishers) |
| 206    | 5, 2072    | 22          | Contract rearing                      |
| 67, 70 | , 72, 1072 | 5           | Other*                                |

<sup>\*</sup>Other includes mixed weaners/fat pigs, buying weaners and selling fat pigs and those with their own pigs and pigs on contract

Table 3.1 Specialist Pig Farms – Average Net Margins (£/farm)

|                               | 2021/2022         | 2022/23              | % Change |
|-------------------------------|-------------------|----------------------|----------|
| Number of farms               | 57                | 40                   |          |
| Output                        | £ per farm 238713 | £ per farm<br>477472 | 100      |
| Variable costs                |                   |                      |          |
| Feed                          | 173186            | 328971               | 90       |
| Vet and medicines             | 6880              | 11828                | 72       |
| Other variable costs          | 20059             | 33832                | 69       |
| Total variable costs          | 200127            | 374631               | 87       |
| Gross Margin                  | 38585             | 102842               | 167      |
| Fixed costs                   |                   |                      |          |
| Paid labour                   | 21382             | 31459                | 47       |
| Unpaid labour                 | 2869              | 4721                 | 65       |
| Contract hire                 | 2873              | 3159                 | 10       |
| Machinery depreciation        | 3190              | 5811                 | 82       |
| Machinery repairs             | 2776              | 4804                 | 73       |
| Fuel and oil                  | 2596              | 4870                 | 88       |
| Electricity and heating fuel  | 5582              | 13343                | 139      |
| Water                         | 1503              | 2276                 | 51       |
| Insurance                     | 2114              | 3674                 | 74       |
| Professional fees             | 2549              | 3122                 | 22       |
| General farm costs            | 2838              | 9309                 | 228      |
| Occupiers repairs             | 5848              | 5482                 | -6       |
| Rent and rates                | 5602              | 11156                | 99       |
| Total fixed costs             | 61722             | 103186               | 67       |
| Net farm income               | -23138            | -344                 | 99       |
| Less farmer and spouse labour | 7047              | 14470                | 105      |
| Plus managerial input         | 117               | 100                  | -15      |
| Net margin                    | -30067            | -14714               | 51       |

Table 3.2 Specialist Pig Farms 2022/23 – Average Net Margins by Farm Type

| Farm type                     | Breeders<br>selling fat<br>pigs | Contract<br>rearing  |
|-------------------------------|---------------------------------|----------------------|
| Number of farms               | 13*                             | 22                   |
| Output                        | £ per farm<br><b>941348</b>     | £ per farm<br>117166 |
| Variable costs                |                                 |                      |
| Feed                          | 650936                          | 8813                 |
| Vet and medicines             | 22344                           | 1085                 |
| Other variable costs          | 67720                           | 7948                 |
| Total variable costs          | 741001                          | 17847                |
| Gross Margin                  | 200348                          | 99320                |
| Fixed costs                   |                                 |                      |
| Paid labour                   | 62326                           | 12251                |
| Unpaid labour                 | 9890                            | 4681                 |
| Contract hire                 | 6617                            | 2588                 |
| Machinery depreciation        | 11707                           | 5023                 |
| Machinery repairs             | 9274                            | 3183                 |
| Fuel and oil                  | 9946                            | 4362                 |
| Electricity and heating fuel  | 26358                           | 1576                 |
| Water                         | 4389                            | 772                  |
| Insurance                     | 7339                            | 2484                 |
| Professional fees             | 6377                            | 1528                 |
| General farm costs            | 19176                           | 2948                 |
| Occupiers repairs             | 11163                           | 3148                 |
| Rent and rates                | 19718                           | 3198                 |
| Total fixed costs             | 204280                          | 47743                |
| Net farm income               | -3932                           | 51577                |
| Less farmer and spouse labour | 29383                           | 11812                |
| Plus managerial input         | 209                             | 325                  |
| Net margin                    | -33105                          | 40090                |

**Note**: A part of this table was derived from data with less than 15 observations in the sample which could reduce the robustness of the results

Table 3.3 Specialist Pig Farms - Breeders Selling Fat Pigs, Costs and Margins per £100 Pig Output

£ per £100 output

|                              | 2021/22 | 2022/23 |
|------------------------------|---------|---------|
| Number of Farms              | 19      | 13*     |
| Feed                         | 73.6    | 69.1    |
| Other variable costs         | 11.2    | 9.6     |
| Gross margin                 | 15.2    | 21.3    |
| Labour costs                 | 11.3    | 7.7     |
| Contract and machinery costs | 3.7     | 2.9     |
| Occupiers repairs            | 1.8     | 1.2     |
| Rent and rates               | 2.3     | 2.1     |
| Other fixed costs            | 7.8     | 7.8     |
| Net margin                   | -11.8   | -0.4    |

**Note**: A part of this table was derived from data with less than 15 observations in the sample which could reduce the robustness of the results

Table 3.4 Specialist Pig Farms – Average Net Margins per Sow (£/sow)

| Farm Type                     | 2021/22 2022/23 Breeders selling fat pigs |           |
|-------------------------------|---|-----------|
|                               |   |           |
| Number of farms               | 19  | 13*       |
| Number of sows                | 276                                       | 263       |
|                               | 6   | •         |
|                               | £ per sow                                 | £ per sow |
| Output                        | 2202                                      | 3585      |
| Variable costs                |   |           |
| Feed                          | 1621                                      | 2479      |
| Vet and medicines             | 64  | 85        |
| Other variable costs          | 183                                       | 258       |
|                               |   |           |
| Total variable costs          | 1868                                      | 2822      |
| Gross Margin                  | 334                                       | 763       |
|                               |   |           |
| Fixed costs                   |   |           |
| Paid labour                   | 222                                       | 237       |
| Unpaid labour                 | 27  | 38        |
| Contract hire                 | 21  | 25        |
| Machinery depreciation        | 32  | 45        |
| Machinery repairs             | 28  | 35        |
| Fuel and oil                  | 24  | 38        |
| Electricity and heating fuel  | 57  | 103       |
| Water                         | 15  | 17        |
| Insurance                     | 22  | 28        |
| Professional fees             | 28  | 24        |
| General farm costs            | 29  | 73        |
| Occupiers repairs             | 40  | 43        |
| Rent and rates                | 50  | 75        |
| Total fixed costs             | 593                                       | 778       |
| Net farm income               | -259                                      | -15       |
| Less farmer and spouse labour | 86  | 112       |
| Add management                | 2   | 1         |
|                               | •••                                       | 400       |
| Net margin                    | -343                                      | -126      |

**Note**: A part of this table was derived from data with less than 15 observations in the sample which could reduce the robustness of the results

#### 4.0 Appendix A

#### **Notes and Definitions**

#### Classification of Farms in the FBS

Farms in the Farm Business Survey are grouped by type of farm based on the EC system of classification defined by Commission Regulation 1242/2008 (with minor modifications to adapt it to United Kingdom conditions). This classification system uses Standard Outputs per hectare of crop area and per head of livestock estimated over a 5 year period. For 2010/11 (in line with the EU regulation) Standard Outputs were first introduced and were calculated for the period 2005-2009 (referred to as 2007 Standard Outputs). Prior to 2010, farm classification was based on using Standard Gross Margins. From 2013/14, Standard Outputs were recalculated for the period 2008-2012 (referred to as 2010 Standard Outputs). From 2018/19, the classification of farms is based on 2013 standard output coefficients. <a href="https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment\_data/file/365564/fbs-uk-farmclassification-2014-21oct14.pdf">https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment\_data/file/365564/fbs-uk-farmclassification-2014-21oct14.pdf</a>

**Management and Investment Income (MII)** is defined as the return to the farmer and spouse for their management and on the tenant-type capital of the business. Management and investment income is NFI minus an imputed cost for the manual labour of the farmer and spouse plus paid management.

**Net Farm Income (NFI)** assumes all farms are tenanted and that all tenant type assets are owned by the farmer. It represents the return to the farmer and spouse for their manual and managerial labour and on tenant type capital in livestock, crops, machinery, etc., but excluding land and buildings. It is calculated before deduction of interest payments on any farming loans and also excludes interest earned on any financial assets owned. (Breeding livestock appreciation (BLSA) is excluded from total farm output and, therefore, is not included in net farm income).

Farm Business Income (FBI) for sole traders and partnerships represents the financial return to all unpaid labour (farmers and spouses, directors, non-principal partners and directors and their spouses and family workers) and on all their capital invested in the farm business, including land and buildings. For corporate businesses it represents the financial return on the shareholders capital invested in the farm business. It is used when assessing the impact of new policies or regulations on the individual farm business. Although Farm Business Income is equivalent to financial Net Profit, in practice they are likely to differ because Net Profit is derived from financial accounting principles whereas Farm Business Income is derived from management accounting principles. For example in financial accounting output stocks are usually valued at cost of production, whereas in management accounting they are usually valued at market price. In financial accounting depreciation is usually calculated at historic cost whereas in management accounting it is often calculated at replacement cost.

**Unpaid Labour costs** are based on the time spent in manual work on the farm, valued at the appropriate prevailing hourly earnings of agricultural workers. Farmer and spouse unpaid labour costs are added back in order to calculate NFI from MII.

#### Weighting of results

All data presented in this report has been weighted to reflect the relative significance of each farm in the population. The weighting adopted has been the same as that used in the main FBS results (see <a href="www.farmbusinesssurvey.co.uk">www.farmbusinesssurvey.co.uk</a>). All FBS results are weighted so as to represent the whole population of farms rather than just the sample. The population in this case is all farms in England has a Standard Output of 25,000 euros. Weighting of FBS data is a two-stage procedure. The first stage applies a multiple to each farm to bring the number of farms to population level and to correct for differing probabilities of selection from the June agricultural census sampling frame; the second stage readjusts these weights to correct for biases identified from a range of variables in external data sources.

#### Average number of sows

The average number of sows is an annual average calculated from the number of sows and in-pig gilts on the farm.



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